

Thanks to the collaboration among the project's stakeholders, a social conflict has been transformed into an Alliance with ixil communities.

The municipality of San Juan Cotzal trebles its revenues, benefiting more the 20.000 people, thanks to a 20-year cooperation agreement (2013-2032)

The first attempt to reach an agreement took place in 2011, it lasted 8 months and did not succeed, although negotiations were conducted with mutual respect. The working table included nine communities representatives and 2 company spokespersons. As witnesses of honor (testigos de fé), the company chose Gustavo Porras, sociologist, former member of the guerrilla and government peace negotiator, while the communities had Archbishop Alvaro Ramazzini and Dr. Victorino Similox, head of the Christian Ecumenical Council of Guatemala, helping facilitate the talks.

The second working table was successful: the Municipality, which included ixiles population and had been elected with almost 90% of votes, in 2012 asked the company to restart the negotiation process. Enel of course accepted and both parties asked the intervention of the Government, who was included. A guidelines for the working table was created and in three months a 20-year agreement was signed at the presence of the President of the Republic (March 13, 2013)

The investment to date in the municipality has cumulated to 2.6 million euros, funding over 60 projects benefiting the more than twenty thousand Cotzal citizens (2018 Census) living in the municipality. As a multiplier effect for each euro invested by Enel, the Central Government since 2014 gave to the Municipality two euros, so that the final investment in the Municipality has reached to 5.4 million euros. The investment areas defined by the agreement are education, production, water services, culture, health, energy and supporting municipality management.

With the world pandemic Enel continued to support the Municipality by donating personal equipment so that health workers could perform their tasks. Last 26 of May Enel gave 140, 400 euros to the Municipality treasury. Part of this money will be invested in COVID-19 prevention measures and to give basic grains to the population who is affected by their high cost and scarcity.