

Response from Total – 10.05.19

Thank you for giving us the opportunity to respond to "Big Oil's Real Agenda on Climate Change", published in March 2019 by InfluenceMap

https://influencemap.org/report/How-Big-Oil-Continues-to-Oppose-the-Paris-Agreement-38212275958aa21196dae3b76220bddc

We would like to provide the following clarifications:

For many years now, Total has integrated the challenges of climate change into its strategy. Our strategy, which encompasses investments not only in the oil business but also in natural gas and low carbon electricity businesses, involves gradually decreasing the carbon intensity of of the energy products used by our customers.

More than ever, we are fully committed to contribute to supply to as many people as possible a more affordable, more available and cleaner energy while responding to growing consumer energy demand and in particular for electricity and contributing to tackle the climate challenge.

We are moreover committed to providing robust reporting on issues relating to climate change. Thus, we decided in 2016, with the full support of Total's Board, to voluntarily publish each year a dedicated report on the integration of climate challenges into the Group's strategy. The last version of this report was published on September 2018.

With respect to corporate lobbying regarding climate change, we have taken note of Influence Map's report (as made available through the aforementioned article). Although we believe the conclusions of that report are not accurate as far as Total is concerned, we do not propose to respond in detail to it, but wish to share the following:

Transparency and collective action are, in our view, essential to deal with climate change challenges. Total is therefore involved in multiple international initiatives such as the Task Force on Climate-related Financial Disclosures (TCFD), the Oil and Gas Climate Initiative (OGCI), the Climate Leadership Council, Global Compact and the Alliance to End Plastic Waste.

In January 2016, Total published a Lobbying Ethics Charter which requires all entities of the Group to comply with our Code of Conduct in carrying out any lobbying activities and states in particular that such entities will convey messages that are consistent with our stated positions and strategies. Under this charter, all lobbying activities are carried out in compliance with applicable regulations and in a transparent manner. Total has been registered since 2008 in the EU transparency register and, since 2017, in the French transparency directory ("Répertoire de la Haute Autorité pour la Transparence de la Vie Publique").

In relation to professional associations, we are members of many national and international trade associations, whose names are public. In defining their position on any given issue, these associations must seek a consensus between their members. This consensus does not always reflect our position and, when this is the case, we do not hesitate to express this. However, we think it is better to work from the inside to promote our ideas with a view to trying to convince our peers rather than removing ourselves from the discussion.

We publish on our website a list of all professional associations in which Total is involved. Our participation in professional organisations does not prevent us from speaking up and communicating our own position, where this differs from that of the associations from which we are members.



We are undertaking in 2019 a review of Total's participation in the main professional associations to assess whether their public policy statements on climate are in line with Total's positions and what further actions we should consider, as the case may be, vis-à-vis certain of these associations.